

Message Text

CONFIDENTIAL

PAGE 01 STATE 115408 TOSEC 040381
ORIGIN SP-02

INFO OCT-01 EUR-12 ISO-00 AF-10 ARA-06 EA-07 NEA-10
PM-04 NSC-05 SS-15 SSO-00 INRE-00 USIE-00 L-03
INR-07 CCO-00 PA-01 PRS-01 ACDA-07 MC-02 OMB-01
TRSE-00 EB-07 OES-07 SSM-03 DHA-02 ERDA-05 NSAE-00
/118 R

DRAFTED BY S/P:JHKAHAN:MN
APPROVED BY PM:RBARTHOLOMEW
S/P:PKREISBERG D:DLAMB
PM:RAERICSON
EUR:HAWES
T:LEDOGAR
ACDA:BEHR

-----200429Z 096055 /20

O 200157Z MAY 77 ZFF4
FM SECSTATE WASHDC
TO AMEMBASSY LONDON IMMEDIATE
USDEL SECRETARY IMMEDIATE
AMEMBASSY PARIS IMMEDIATE
AMEMBASSY BRUSSELS IMMEDIATE
AMEMBASSY THE HAGUE IMMEDIATE
AMEMBASSY LISBON IMMEDIATE
AMEMBASSY TOKYO IMMEDIATE
AMEMBASSY CANBERRA IMMEDIATE
AMEMBASSY WELLINGTON IMMEDIATE
USMISSION NATO IMMEDIATE
AMEMBASSY OSLO IMMEDIATE
AMEMBASSY COPENHAGEN IMMEDIATE
AMEMBASSY ATHENS IMMEDIATE
AMEMBASSY BONN IMMEDIATE
AMEMBASSY LUXEMBOURG IMMEDIATE
AMEMBASSY ROME IMMEDIATE
AMEMBASSY ANKARA IMMEDIATE
AMEMBASSY REYKJAVIK IMMEDIATE
AMEMBASSY OTTAWA IMMEDIATE
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 115408 TOSEC 040381

INFO JCS IMMEDIATE
DOD/OSD IMMEDIATE
CINCUSNAVEUR IMMEDIATE
CINCPAC IMMEDIATE
CINCLANT IMMEDIATE
USNMR SHAPE IMMEDIATE
USDELMC IMMEDIATE

CINCEUR IMMEDIATE

C O N F I D E N T I A L STATE 115408 TOSEC 040381

GENEVA S/S FOR GELB

E.O. 11652:GDS

TAGS: MASS

SUBJECT: US ARMS SALES POLICY

STATE 115244

REF: STATE 115244

1. FOLLOWING ARE SUPPLEMENTARY TALKING POINTS TO BE DRAWN UPON IN EXPLAINING PRESIDENTIAL DECISION ON US ARMS SALES POLICY. BASIC GUIDANCE AND INSTRUCTIONS BEING SENT SEPTEL.

2. POSTS SHOULD NOTE THAT NOTHING IN OUR GENERAL APPROACH WOULD DISCRIMINATE AS A MATTER OF POLICY AGAINST NATO, JAPAN, OR OUR ANZUS PARTNERS. WE INTEND TO CONTINUE TRANSFER OF MOST MODERN WEAPONS AND TECHNOLOGY TO THESE ; STATES. UNLIKE MOST NON-NATO COUNTRIES, WHERE THERE IS A PRESUMPTION OF RESTRAINT, IN THE CASE OF NATO AND JAPAN, AUSTRALIA AND NEW ZEALAND, OUR INTENTION IS TO BE SUPPORTIVE. SPECIAL PROVISION HAS ALSO BEEN MADE TO HONOR OUR HISTORIC RESPONSIBILITIES REGARDING ISRAEL'S SECURITY.

3. OUR INTEREST IN DEVELOPING A GREATER BALANCE AND CONFIDENTIAL

CONFIDENTIAL

PAGE 03 STATE 115408 TOSEC 040381

TWO-WAY STREET IN NATO INTERNAL ARMS MARKET WAS STRONGLY EXPRESSED BY PRESIDENT CARTER AT THE NATO SUMMIT IN LONDON. WE WANT TO SEE A STRONG MILITARY INDUSTRIAL AND TECHNOLOGICAL BASE ON BOTH SIDES OF THE ATLANTIC.

4. IF ASKED WHETHER THE EXEMPTION PROVISION IS QUALIFIED IN ANY WAY, YOU SHOULD EXPLAIN THAT THE PRESIDENT OF COURSE MUST BE IN A POSITION TO EXERCISE RESTRAINT IN UNUSUAL TECHNICAL OR OTHER CASES, BUT WITHIN THE CONTEXT OF OUR CLEAR AND FIRM INTENTION TO MEET OUR COMMITMENTS AND SUPPORT OUR ALLIES. EXISTING LEGISLATIVE PROVISIONS WOULD NOT BE AFFECTED BY THIS POLICY.

5. IF ASKED BY MAJOR EUROPEAN ARMS SUPPLIER STATES WHAT THE US EXPECTS BY WAY OF RESTRAINT BY OTHER SUPPLIERS, YOU SHOULD INDICATE THAT WE ARE CONSCIOUS THAT THE SUCCESS OF THE POLICY WILL DEPEND CRITICALLY ON THE COOPERATION OF OTHER SUPPLIERS -- AND RECIPIENTS -- AND WE WOULD HOPE THAT OTHER MAJOR SUPPLIERS WOULD EXERCISE SIMILAR UNI-

LATERAL RESTRAINT AND THAT MULTILATERAL COOPERATION IN RESTRAINT CAN BE WORKED OUT. WE WILL BE DISCUSSING THESE QUESTIONS WITH THE COUNTRIES CONCERNED.

6. IF ASKED ABOUT THE POSSIBILITY THAT THE SOVIETS AND EAST EUROPEANS MAY SUPPLANT WESTERN SUPPLIERS IN EVENT OF RESTRAINT, YOU SHOULD INDICATE THAT QUESTION OF RESTRAINT WAS RAISED WITH THE SOVIETS DURING THE SECRETARY'S TRIP TO MOSCOW. ALTHOUGH THEIR RESPONSE WAS NOT IMMEDIATELY FORTHCOMING, WE INTEND TO CONTINUE TO DISCUSS THE ISSUE WITH THEM IN THE US-SOVIET WORKING GROUP ON THIS SUBJECT WHICH WILL MEET AS AGREED IN MOSCOW. WE BELIEVE THEIR EVENTUAL PARTICIPATION IS ESSENTIAL TO A SUCCESSFUL EFFORT TO REDUCE ARMS TRANSFERS.

7. IF ASKED BY NATO BASE RIGHTS COUNTRIES (PORTUGAL, GREECE, TURKEY) ABOUT IMPACT OF GUIDELINES ON FMS AND MAP
CONFIDENTIAL

CONFIDENTIAL

PAGE 04 STATE 115408 TOSEC 040381

AND OUR BILATERAL RELATIONS, YOU SHOULD INDICATE THAT OUR BILATERAL RELATIONS, INCLUDING DEFENSE COOPERATION AGREEMENTS, WILL BE UNAFFECTED BY THE NEW GUIDELINES. COMMITMENTS IN EXISTING AGREEMENTS OR IN THOSE UNDER NEGOTIATION TO PROVIDE SECURITY ASSISTANCE AT SPECIFIED LEVELS OVER THE COURSE OF THOSE AGREEMENTS WILL NOT BE AFFECTED BY THE NEW GUIDELINES. CHRISTOPHER

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ARMS, SALES, POLICIES, BRIEFING MATERIALS
Control Number: n/a
Copy: SINGLE
Sent Date: 20-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE115408
Document Source: CORE
Document Unique ID: 00
Drafter: JHKAHAN:MN
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770179-0912
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770535/aaaabduq.tel
Line Count: 146
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 64af468d-c288-dd11-92da-001cc4696bcc
Office: ORIGIN SP
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 77 STATE 115244
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 17-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2434050
Secure: OPEN
Status: NATIVE
Subject: US ARMS SALES POLICY STATE 115244
TAGS: MASS, UK, US, NATO
To: LONDON SECRETARY MULTIPLE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/64af468d-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009